
Why Lease?

- No Down Payment
- Volume Discounts
- 100% Financing
- Preserve Working Capital
- Preserve Credit Lines
- Fixed Payment
- 100% Deductibility
- Match Lease Term to Useful Life
- Shift Risk of Obsolescence
- Maintain a Technological Edge



The **CLASS Laptop @ School Program** enables schools to accelerate and integrate the learning experience with technology. CLASS can equip your school with a wireless networked environment and universal access to technology - anytime, anywhere, enabling students to explore, analyze, simulate, synthesize and share an ever-increasing body of information. The program fosters interaction and collaboration, making learning more project-based and team-focused as students work together in class and online, at home and after school.



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C.L.A.S.S.
Corporate Leasing
Associates
School Solutions



**Leasing that works for
schools...**

<http://www.corplease.com>

Delivering Technology



As technology becomes pervasive, schools are increasingly challenged to provide the finest learning environment to students while managing tuition costs and administrative budgets. Increased demands for mobile technology, as well as “smart boards,” projectors and video displays heighten the difficulties of delivering these state of the art products while meeting budgetary constraints. It’s a tall order, but one that could be met with the right partner.

Leasing with CLASS allows schools to allocate the upfront costs of technology expenditures over the useful life of the equipment. In addition, leasing allows schools to budget for the replacement of their technology assets on a planned basis, or as new technologies evolve. Our expertise will guide you through each step of the process to ensure a smooth and efficient transition for your school.

Lease Terms

CLASS offers both Fair Market Value (“FMV”) and \$1.00 Fixed Purchase lease structures. FMV leases transfer the risk of ownership to the Lessor and allow the school to return technology upon lease expiration. Fixed Purchase leases allow the school or its pupils, to own the equipment at the end of the lease. Common structures such as these, as well as most any other tailored to a school’s needs, aid in accommodating student, teacher and administrative technology requirements.

Lease terms commonly run from 12 to 60 months, and include assets such as:

- LAN Servers
- Telecommunications
- Telephone Systems
- Audio-Visual Devices
- Laptops
- Printers
- Workstations PC’s
- Wireless Infrastructure
- Furniture
- Installation & Training

Case Study

A parochial college preparatory school deployed 400 laptops for use by students in grades 6 – 8. The program was designed so that the school received a quantity discount on the laptops by leasing all 400 units. A mirror lease was then arranged between the school and each parent/student. The school incorporated the laptop lease payment in the tuition bill of the student. During the lease term, the laptop was maintained under the manufacturer’s full warranty and insurance, as well as 24 x 7 vendor support. At the end of the three-year lease term, the parent/student owned the laptop.



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